

RE/MAX
Oceanview Realty
Weekly Report

5686 Cowrie St., Sechelt
Kiosk, Trail Bay Mall, Sechelt
Jan 18 – Jan 24, 2022

Engaging the services of a real estate professional is not the same as hiring any other type of service provider. When you agree to work with an Agent, they not only perform the tasks of listing and selling property, they actually act on your behalf. This brings to bear the Common Law of Agency, which imposes many extra obligations and standards upon the Agent. For instance, it's not enough to merely assist the client in buying or selling real estate. Real estate agents also owe fiduciary duties – or duties of trust – to the client. These duties include loyalty, avoiding conflicts, maintaining confidentiality, using skill and diligence, following lawful instructions and making timely disclosure to the client of all known material facts. We are well-versed in the laws of Agency and understand our fiduciary duties. Call Us **FIRST!!!**

SALES THIS WEEK: 16 [SUNSHINE COAST, ALL OFFICES]

DETACHED	ATTACHED	LAND
8	3	5

PRICE RANGE

0 - 400K	\$400K - \$700K	\$700K - \$1M	\$1M - \$2M	\$2M and up
4	5	4	3	0

AREA

PENDER H.	HALFMOON B	SECHELT	ROBERTS C	GIBSONS
2	1	3	1	9

NEW LISTINGS: 26

DET.	ATT.	LAND
15	6	5

AV % ASKING PRICE - DETACHED

Jan 1, 2022	Dec 1, 2021	Jan 1, 2021
96.6%	98.7%	96.6%

TOTAL LISTINGS: 165

DET.	ATT.	LAND
74	37	54

AV. DAYS/MARKET

Jan 1 /22	Dec 1/21	Jan 1/22	Dec 1/21
50	42	\$890,300	\$863,700

BENCHMARK P.

DET'D SALES to LIST RATIO: 36%



SALES/LIST RATIO	0 – 11% BUYERS MARKET	12 - 19% BALANCED	20% and up SELLERS MARKET
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The Sales/Listings Ratio is a guide to market conditions. A value below 12% puts downward pressure on prices. 12–19% reflects a balanced market. Over 20% puts upward pressure on prices.