

RE/MAX
Oceanview Realty
Weekly Report

5686 Cowrie St., Sechelt
Kiosk, Trail Bay Mall, Sechelt
April 26 – May 2, 2022

Some sellers may be tempted to try a discount brokerage. These companies offer cheaper listing fees, usually on the condition they are not required to provide any agency services or real estate advice. Some don't even have a real estate license. Wait – isn't that exactly what you need? Selling your home is likely the most important financial transaction in your life. Who will help you set the price, stage your home, qualify the buyers, proof read the offers, negotiate on your behalf and make sure the terms on the contract are fair and legal? Only a full-service, licensed Agent can provide those services. Red Adair, the famous oil rig fire firefighter, once said: "If you think hiring a professional is expensive, try hiring an amateur!" Our Agents are fulltime trained professionals. They have the knowledge, skills – and the real estate license – necessary to protect your interests. Call Us **FIRST!!**

SALES THIS WEEK: 23 [SUNSHINE COAST, ALL OFFICES]

DETACHED	ATTACHED	LAND
14	6	3

PRICE RANGE

0 - 400K	\$400K - \$700K	\$700K - \$1M	\$1M - \$2M	\$2M and up
2	7	3	7	4

AREA

PENDER H.	HALFMOON B	SECHELT	ROBERTS C	GIBSONS
4	2	6	1	10

NEW LISTINGS: 37

DET.	ATT.	LAND
31	5	1

AV % ASKING PRICE - DETACHED

Ap 1, 2022	Mar 1, 2021	Ap 1, 2021
103.5%	101.5%	100.3%

TOTAL LISTINGS: 245

DET.	ATT.	LAND
147	44	54

AV. DAYS/MARKET BENCHMARK P.

Ap 1 /22	Mar 1/22	Ap 1/22	Mar 1/22
23	26	\$995,000	\$973,300

DET'D SALES to LIST RATIO: 46%



SALES/LIST RATIO	0 – 11% BUYERS MARKET	12 - 19% BALANCED	20% and up SELLERS MARKET

The Sales/Listings Ratio is a guide to market conditions. A value below 12% puts downward pressure on prices. 12–19% reflects a balanced market. Over 20% puts upward pressure on prices.